

Media Release

# OCBC Group's Fourth Quarter Earnings Up 8% to S\$715 million, Bringing Full Year 2013 Net Profit After Tax to S\$2.77 billion

## Fourth quarter results driven by 22% increase in earnings from banking operations

Singapore, 14 February 2014 – Oversea-Chinese Banking Corporation Limited ("OCBC Bank") reported a net profit after tax of S\$715 million for the fourth quarter of 2013 ("4Q13"), 8% higher than S\$663 million a year ago ("4Q12"). This was underpinned by a 22% year-on-year increase in net profit after tax from our banking operations that included record quarterly earnings from our Malaysian and Indonesian banking subsidiaries which grew 37% and 17% respectively in local currency terms (34% and 6% in SGD terms).

The Group's net profit after tax for the financial year ended 31 December 2013 ("FY13") was S\$2.77 billion. The strong momentum from our customer-related businesses lifted net interest income and fee income to record high levels. Our Malaysian and Indonesian banking subsidiaries also reported record full year results, while our insurance subsidiary Great Eastern Holdings ("GEH") achieved strong underlying business growth. Excluding non-core divestment gains of S\$1.17 billion a year ago ("FY12"), core net profit after tax was 2% lower, as the strong customer-related business results throughout the year were offset by lower net trading income and unrealised mark-to-market losses from GEH's Non-Participating Fund.

## Fourth Quarter Performance

Net interest income achieved a new quarterly high from robust asset and deposit growth, rising 12% to S\$1.03 billion. Non-interest income was lower at S\$679 million, down 10% from S\$757 million in 4Q12. This was largely attributed to lower net trading income that fell 49% to S\$69 million and lower life assurance profit that declined 22% to S\$165 million. Fees and commissions rose 12% to S\$341 million, led by higher wealth management, loan-related and trade-related fees. Operating expenses for the quarter declined 1% to S\$713 million and net allowances were unchanged year-on-year at S\$68 million.

Compared to the previous quarter, net profit after tax from banking operations grew 11% as a result of increases in net interest income and net trading income. The Group's net profit after tax was 6% lower, which was attributed to a decline in profit from life assurance.



#### **Full Year Performance**

Spurred by strong growth in both loans and deposits, full year net interest income was a record S\$3.88 billion, 4% higher than S\$3.75 billion a year ago. Customer loans rose 18% year-on-year to S\$170 billion from broad-based growth in Singapore and key overseas markets, which was led by trade finance and loans to the housing and building & construction sectors. Net interest margin for FY13 was stable at 1.64% over the four quarters in 2013. Compared to the previous year, net interest margin declined 13 basis points as a result of the persistently low interest rate environment and the repricing of existing mortgage loans in response to market competition. This was partially mitigated by an improvement in corporate and commercial loan spreads and lower costs from deposit funding.

Our customer-related businesses recorded strong growth momentum, which increased trade finance income by 12% and treasury income from customer flows by 26% year-on-year. Fee and commission income rose 13% from S\$1.20 billion in FY12 to reach a record S\$1.36 billion, contributed by income growth in wealth management, loan-related, fund management and credit cards. Net gains from the sale of investment securities increased 46% to S\$133 million. These income increases were however offset by a 49% drop in net trading income to S\$262 million. Profit from life assurance also fell 13% to S\$599 million from S\$692 million a year ago, mainly from unrealised mark-to-market losses in GEH's Non-Participating Fund. GEH's underlying insurance business recorded strong growth in weighted new business premiums and new business embedded value. The Group's overall non-interest income, excluding divestment gains, declined 5% to S\$2.74 billion from S\$2.90 billion a year ago.

The Group's overall income from wealth management activities (comprising income from insurance, private banking, asset management, stockbroking and sales of other wealth management products) grew to a new high of S\$1.93 billion, an increase of 5% from S\$1.84 billion a year ago. As a share of total income, wealth management activities contributed 29%, compared with 28% in FY12. OCBC's private banking business maintained its strong growth trajectory, with assets under management increasing 8% to US\$46 billion (S\$58 billion) as at 31 December 2013 from US\$43 billion (S\$52 billion) a year ago.

Operating expenses were well-managed, up 3% at S\$2.78 billion compared to S\$2.70 billion in FY12. Staff costs increased 4% to S\$1.72 billion, reflecting a 3% rise in headcount to support business expansion in our key markets, annual salary increments and higher incentive compensation linked to business volume growth.

The cost-to-income ratio was 42.0% in FY13, compared with 40.6% a year ago, mainly as a result of the lower contribution from market-related trading and insurance income.

Allowances for loans and other assets were S\$266 million, 2% lower than S\$271 million in FY12, while the non-performing loans ("NPL") ratio improved to 0.7% from 0.8% a year ago.

Return on equity, based on core earnings, was 11.6% in FY13, compared with 12.5% a year ago. Core earnings per share for the year was 78.0 cents, compared with 79.1 cents in FY12.



#### Allowances and Asset Quality

Net allowances for loans and other assets were S\$266 million in FY13, a decline of 2% compared with S\$271 million a year ago. Specific allowances for loans, net of recoveries and writebacks, fell 29% to S\$81 million from S\$115 million a year ago. Specific allowances remained low at 5 basis points of loans, compared to 8 basis points of loans in FY12. Portfolio allowances increased 24% to S\$183 million from S\$148 million a year ago, in line with strong loan growth.

The Group's asset quality and coverage ratios remained sound. As at 31 December 2013, total nonperforming assets ("NPAs") stood at S\$1.30 billion, 11% higher year-on-year but 2% lower against the previous quarter. The NPL ratio as at 31 December 2013 was 0.7%, an improvement against 0.8% a year ago and the previous quarter. The Group's total cumulative allowances provided a healthy coverage of 134% of total NPAs and 310% of total unsecured NPAs as at 31 December 2013.

#### Subsidiaries' Results

Our key subsidiaries contributed positively to the Group's strong customer-related business growth. GEH continued to achieve strong underlying insurance business growth, with weighted new business premiums and new business embedded value up 27% and 22% respectively year-on-year. This was driven by sustained momentum across all sales channels in Singapore and Malaysia. The close collaboration between GEH and the OCBC Group also continued to yield robust bancassurance growth.

GEH reported a net profit after tax of S\$675 million. Excluding divestment gains, net profit after tax was 12% lower compared to S\$768 million a year ago, as strong growth in its underlying insurance business was more than offset by unrealised mark-to-market losses in its Non-Participating Fund. As a result, GEH's core net profit after tax contribution to the Group was S\$542 million, excluding divestment gains and deducting amortisation of intangible assets and non-controlling interests. This was down 13% from S\$622 million a year ago.

OCBC Bank (Malaysia) Berhad reported a record set of results. Full year net profit after tax was MYR946 million (S\$374 million), 17% higher than MYR811 million (S\$328 million) in FY12. This was achieved through broad-based income growth driven by a 52% increase in Islamic Financing Income, a 2% increase in net interest income and a 2% growth in non-interest income. Operating expenses rose 3% from the previous year while allowances were 29% lower. There was robust loan growth of 17% year-on-year, with the NPL ratio at 2.3%.

Bank OCBC NISP likewise reported a record net profit after tax of IDR1,143 billion (S\$137 million), up 25% from IDR915 billion (S\$122 million) a year ago. Total income rose 18% year-on-year, underpinned by net interest income growth of 22% and a 5% increase in non-interest income. Operating expenses were 14% higher while allowances increased 5%. Total customer loans were significantly higher by 21% year-on-year and the NPL ratio improved from 0.9% a year ago to 0.7%.



#### Capital and Funding Position

The Group continued to maintain a strong capital and funding position. Customer deposits were S\$196 billion as at 31 December 2013, 19% higher than S\$165 billion a year ago and up 8% from S\$181 billion of the previous quarter. The loans-to-deposits ratio as at 31 December 2013 was 85.7%, lower compared to 86.2% a year ago and 88.4% of the previous quarter.

As at 31 December 2013, the Common Equity Tier 1 capital adequacy ratio ("CAR") was 14.5% and Tier 1 CAR and Total CAR were 14.5% and 16.3% respectively. Based on MAS' transitional Basel III rules for 2013, these ratios were well above the respective regulatory minima of 4.5%, 6% and 10%.

#### **Final Dividend**

The Board has proposed a final tax-exempt dividend of 17 cents per share, bringing the FY13 total dividend to 34 cents per share, an increase from 33 cents in FY12. This represents a payout ratio of 42%, which is within our target guidance range of 40% to 50% of the Group's core net profit after tax. The Scrip Dividend Scheme will be applicable to the final dividend, giving shareholders the option to receive the dividend in the form of shares. The issue price of the shares will be set at a 10% discount to the average of the daily volume-weighted average prices during the price determination period from 28 April to 30 April 2014, both dates inclusive.

#### **CEO's Comments**

Commenting on the Group's performance and outlook, CEO Samuel Tsien said:

"Our full year performance underscores the solid fundamentals of our banking, insurance and wealth management franchise. The strong momentum across our customer-related businesses was maintained throughout the year, which substantially offset the lower income from market-related trading and insurance activities. Looking ahead, our overall outlook remains optimistic, given the positive macroeconomic environment and the underlying growth prospects in our key markets. We will continue to grow prudently, make the best use of our resources, work comfortably within our regulatory obligations and invest in our network and capabilities to support our customers. With our strong financial position and established customer franchise in our chosen markets, we are well-placed to continue delivering long-term shareholder value."



## About OCBC Bank

OCBC Bank is the longest established Singapore bank, formed in 1932 from the merger of three local banks, the oldest of which was founded in 1912. It is now the second largest financial services group in Southeast Asia by assets and one of the world's most highly-rated banks, with an Aa1 rating from Moody's. It was ranked by Bloomberg Markets as the world's strongest bank in 2011 and 2012.

OCBC Bank and its subsidiaries offer a broad array of specialist financial and wealth management services, ranging from consumer, corporate, investment, private and transaction banking to treasury, insurance, asset management and stockbroking services.

OCBC Bank's key markets are Singapore, Malaysia, Indonesia and Greater China. It has a network of over 450 branches and representative offices in 17 countries and territories, including more than 330 branches and offices in Indonesia that are operated by its subsidiary, Bank OCBC NISP.

OCBC Bank's insurance subsidiary, Great Eastern Holdings, is the largest insurance group in Singapore and Malaysia by assets. Its asset management subsidiary, Lion Global Investors, is one of the largest private sector asset management companies in Southeast Asia. Private banking services are provided by subsidiary Bank of Singapore, which continued to gain industry recognition including being voted "Outstanding Private Bank in Asia Pacific" in 2013 by Private Banker International.

For more information, please visit <u>www.ocbc.com</u>

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#### To Our Shareholders

The Board of Directors of Oversea-Chinese Banking Corporation Limited ("OCBC") reports the following:

#### Audited Financial Results for the Financial Year Ended 31 December 2013

For the financial year ended 31 December 2013, Group reported net profit after tax was S\$2.77 billion. Details of the audited financial results are in the accompanying Group Financial Report.

#### **Ordinary Dividend**

A final tax exempt dividend of 17 cents per share has been recommended for the financial year 2013. Including the interim net dividend of 17 cents per share paid in August 2013, total dividends for financial year 2013 would amount to 34 cents per share, an increase of 3% over the 33 cents paid for financial year 2012.

#### **Closure of Books**

The books closure date is 30 April 2014. Please refer to the separate announcement titled "Notice of Books Closure and Application of Scrip Dividend Scheme to FY13 Final Dividend" released by the Bank today.

#### Scrip Dividend Scheme

The Oversea-Chinese Banking Corporation Limited Scrip Dividend Scheme, which was approved by the Shareholders of the Bank at the Extraordinary General Meeting on 8 June 1996, will be applicable to the final dividend. The issue price for the new shares, to be allotted to shareholders who have elected to receive scrip for the final dividend, will be set at a 10% discount to the average of the daily volume-weighted average prices of the shares for each of the market days during the price determination period between 28 April 2014 (ex-dividend date) to 30 April 2014 (the books closure date), both dates inclusive. Further details can be found in a separate announcement titled "Application of Scrip Dividend Scheme to FY13 Final Dividend" released by the Bank today.

#### **Preference Dividends**

On 20 December 2013, the Bank paid semi-annual tax exempt dividends on its non-cumulative nonconvertible preference shares as follows: Class G Preference Shares at 4.2% (2012: 4.2%) per annum and Class M Preference Shares at 4.0% (2012: 4.0%) per annum. Total amount of dividends paid for the Class G and Class M Preference Shares were S\$8.3 million and S\$20.1 million respectively.

Peter Yeoh Secretary

Singapore, 14 February 2014

More details on the results are available on the Bank's website at www.ocbc.com

Oversea-Chinese Banking Corporation Limited Financial Year 2013 Group Financial Report



Incorporated in Singapore Company Registration Number: 193200032W

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#### Attachment: Independent Auditors' Report

Notes:

Certain comparative figures have been restated to conform with the current period's presentation.
 Amounts less than S\$0.5 million are shown as "0".
 "nm" denotes not meaningful.

## FINANCIAL SUMMARY

OCBC Group prepares its financial statements in accordance with the Singapore Financial Reporting Standards ("FRS") as required by the Singapore Companies Act, including the modification to FRS 39 *Financial Instruments: Recognition and Measurement* requirement on loan loss provisioning under Notice to Banks No. 612 "Credit Files, Grading and Provisioning" issued by the Monetary Authority of Singapore.

The following new/revised financial reporting standards and interpretations were applied with effect from 1 January 2013:

FRS 1 (Amendments):	Presentation of Items of Other Comprehensive Income
FRS 19 (Amendments):	Employee Benefits
FRS 107 (Amendments):	Disclosures: Offsetting Financial Assets and Financial Liabilities
FRS 113	Fair Value Measurement
Improvements to FRSs 2012	

FRS 113 replaces the fair value measurement guidance contained in individual FRSs with a single source of fair value measurement guidance. It provides a definition of fair value, establishes a framework for measuring fair value and sets out the disclosure requirements for fair value measurements. FRS 113 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e. an exit price).

The initial application of the above standards and interpretations does not have any material impact on the Group's financial statements.

#### **Financial Results**

Group net profit after tax for the financial year ended 31 December 2013 ("FY13") was S\$2.77 billion, 31% lower than S\$3.99 billion a year ago ("FY12"). Excluding divestment gains of S\$1.17 billion in FY12, core net profit after tax declined 2% year-on-year.

Net interest income grew 4% to a record S\$3.88 billion, up from S\$3.75 billion a year ago, underpinned by robust asset and deposit growth which outpaced the decline in net interest margin. Fee income reached a new high of S\$1.36 billion, a 13% increase from S\$1.20 billion a year ago, led by growth in wealth management, loan-related, fund management and credit card income. Trading income was S\$262 million, compared with S\$515 million in FY12, while profit from life assurance was S\$599 million, 13% lower than S\$692 million a year ago.

Operating expenses were S\$2.78 billion in FY13, 3% higher compared to S\$2.70 billion a year ago, primarily from higher staff costs arising from headcount growth, annual salary increments and higher incentive compensation linked to business volume growth. Net allowances were S\$266 million, lower compared to S\$271 million in FY12. The Group's non-performing loans ("NPL") ratio further improved to 0.7% from 0.8% a year ago.

Return on equity, based on core earnings, was 11.6%, compared to 12.5% in FY12. Core earnings per share was 78.0 cents and 79.1 cents a year ago.

Group net profit after tax for the fourth quarter of 2013 ("4Q13") was S\$715 million, an 8% increase from S\$663 million a year ago and 6% lower from S\$759 million the previous quarter. The year-on-year increase was driven by strong net interest income and fee income growth, as well as lower expenses.

# FINANCIAL SUMMARY (continued)

%         %         %         %           Selected Income Statement Items         %         %         %         %           Net interest income         2,738         2,897         (5)         679         77         (10)         779         (13)           Total core income         6,621         6,645         -         1,710         1,678         2         1,757         (3)           Operating profit before allowances and amortisation         3,837         3,950         (3)         997         954         4         1,076         (7)           Amortisation of intangible assets         (58)         (60)         (3)         (15)         (15)         (3)         (15)         -           Allowances for loans         (2666)         (271)         (2)         (68)         1         (94)         (28)           Operating profit after         allowances and amortisation         3,513         3,619         (3)         914         871         5         967         (5)           Share of results of associates and joint ventures         54         27         103         6         5         27         13         (57)           Profit before income tax         3,567         3,646         (2) <th>S\$ million</th> <th>2013</th> <th>2012</th> <th>+/(-)</th> <th>4Q13</th> <th>4Q12</th> <th>+/(-)</th> <th>3Q13</th> <th>+/(-)</th>	S\$ million	2013	2012	+/(-)	4Q13	4Q12	+/(-)	3Q13	+/(-)
Net interest income       3.883       3.748       4       1.031       921       12       978       5         Non-interest income       2.738       2.897       (5)       679       757       (10)       779       (13)         Total core income       6.621       6.645       -       1.710       1.678       2       1.757       (3)         Operating expenses       (2.784)       (2.695)       3       (713)       (724)       (1)       (681)       5         Operating profit before       allowances and amortisation       3.837       3.950       (3)       997       954       4       1.076       (7)         Amortisation of intangible assets       (58)       (60)       (3)       (15)       (15)       (3)       (15)       -         Allowances for loans       and impairment of other assets       (266)       (271)       (2)       (68)       168       1       (94)       (28)         Operating profit after       allowances and amortisation       3.513       3.619       (3)       914       871       5       967       (5)         Share of results of associates and joint ventures       5       2.768       2.825       (2)       715       663       <									
Non-interest income2,7382,897(5)679757(10)779(13)Total core income6,6216,645-1,7101,67821,757(3)Operating expenses(2,784)(2,695)3(713)(724)(1)(681)5Operating profit beforeallowances and amortisation3,8373,950(3)99795441,076(7)Amortisation of intangible assets(58)(60)(3)(15)(15)(3)(15)-Allowances for loansand impairment of other assets(266)(271)(2)(68)(68)1(94)(28)Operating profit afterallowances and amortisation3,5133,619(3)9148715967(5)Share of results ofassociates and joint ventures5427103652713(57)Profit before income tax3,5673,646(2)9208765980(6)Core net profit attributable to shareholders2,7682,825(2)7156638759(6)Divestment gain, net of tax Reported net profit attributable to shareholders2,7683,993(31)7156638759(6)Cash basis net profit attributable to shareholders2,7683,993(30)7306788774(6)Selected Balance Sheet Items23,72022,909423,720 <td< td=""><td>Selected Income Statement Ite</td><td>ms</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Selected Income Statement Ite	ms							
Non-interest income         2,738         2,897         (5)         679         757         (10)         779         (13)           Total core income         6,621         6,645         -         1,710         1,678         2         1,757         (3)           Operating profit before         allowances and amortisation         3,837         3,950         (3)         997         954         4         1,076         (7)           Amortisation of intangible assets         (58)         (60)         (3)         (15)         (15)         (3)         (15)         -           Allowances for loans         and impairment of other assets         (266)         (271)         (2)         (68)         1         (94)         (28)           Operating profit after         allowances and amortisation         3,513         3,619         (3)         914         871         5         967         (5)           Share of results of associates and joint ventures         54         27         103         6         5         27         13         (57)           Profit before income tax         3,567         3,646         (2)         920         876         5         980         (6)           Divestment gain, net of tax									
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allowances and amortisation $3,837$ $3,950$ $(3)$ $997$ $954$ $4$ $1,076$ $(7)$ Amortisation of intangible assets Allowances for loans and impairment of other assets Operating profit after allowances and amortisation $(58)$ $(60)$ $(3)$ $(15)$ $(15)$ $(3)$ $(15)$ $-$ Amortisation $(266)$ $(271)$ $(2)$ $(68)$ $1$ $(94)$ $(28)$ Operating profit after allowances and amortisation $3,513$ $3,619$ $(3)$ $914$ $871$ $5$ $967$ $(5)$ Share of results of associates and joint ventures Profit before income tax $54$ $27$ $103$ $6$ $5$ $27$ $13$ $(57)$ Profit before income tax $3,567$ $3,646$ $(2)$ $920$ $876$ $5$ $980$ $(6)$ Core net profit attributable to shareholders Divestment gain, net of tax Reported net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Cash basis net profit attributable to shareholders $2,768$ $3,993$ $(31)$ $715$ $663$ $8$ $774$ $(6)$ Selected Balance Sheet Items $23,720$ $22,909$ $4$ $23,720$ $22,909$ $4$ $23,720$ $22,909$ $4$ $23,065$ $3$ Total equity (excluding non-controlling interests) $25,115$ $25,804$ $(3)$ $25,115$ $25,804$ $(3)$ $24,461$ $3$ Total assets $338,448$ <t< td=""><td></td><td>(2,784)</td><td>(2,695)</td><td>3</td><td>(713)</td><td>(724)</td><td>(1)</td><td>(681)</td><td>5</td></t<>		(2,784)	(2,695)	3	(713)	(724)	(1)	(681)	5
Amortisation of intangible assets Allowances for loans and impairment of other assets Operating profit after allowances and amortisation(58)(60)(3)(15)(15)(3)(15) $-$ Operating profit after allowances and amortisation3,5133,619(3)9148715967(5)Share of results of associates and joint ventures5427103652713(57)Profit before income tax3,5673,646(2)9208765980(6)Core net profit attributable to shareholders2,7682,825(2)7156638759(6)Divestment gain, net of tax Reported net profit attributable to shareholders2,7683,993(31)7156638759(6)Cash basis net profit attributable to shareholders2,8264,053(30)7306788774(6)Selected Balance Sheet Items23,72022,909423,72022,909423,0653Ordinary equity non-controlling interests)25,11525,804(3)25,11525,804(3)24,4613Total assets338,448295,94314338,448295,94314320,9035									
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and impairment of other assets Operating profit after allowances and amortisation(266) $(271)$ $(2)$ $(68)$ $1$ $(94)$ $(28)$ Share of results of associates and joint ventures $3,513$ $3,619$ $(3)$ $914$ $871$ $5$ $967$ $(5)$ Share of results of associates and joint ventures $54$ $27$ $103$ $6$ $5$ $27$ $13$ $(57)$ Profit before income tax $3,567$ $3,646$ $(2)$ $920$ $876$ $5$ $980$ $(6)$ Core net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Divestment gain, net of tax Reported net profit attributable to shareholders $2,768$ $3,993$ $(31)$ $715$ $663$ $8$ $759$ $(6)$ Cash basis net profit attributable to shareholders $2,768$ $3,993$ $(31)$ $715$ $663$ $8$ $774$ $(6)$ Selected Balance Sheet Items $2,3,720$ $22,909$ $4$ $23,065$ $3$ Ordinary equity Total equity (excluding non-controlling interests) $25,115$ $25,804$ $(3)$ $25,115$ $25,804$ $(3)$ $24,461$ $3$ Total assets $338,448$ $295,943$ $14$ $338,448$ $295,943$ $14$ $320,903$ $5$	Amortisation of intangible assets	(58)	(60)	(3)	(15)	(15)	(3)	(15)	_
Operating profit after allowances and amortisation $3,513$ $3,619$ $(3)$ $914$ $871$ $5$ $967$ $(5)$ Share of results of associates and joint ventures $54$ $27$ $103$ $6$ $5$ $27$ $13$ $(57)$ Profit before income tax $3,567$ $3,646$ $(2)$ $920$ $876$ $5$ $980$ $(6)$ Core net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Divestment gain, net of tax Reported net profit attributable to shareholders $2,768$ $3,993$ $(31)$ $715$ $663$ $8$ $759$ $(6)$ Cash basis net profit attributable to shareholders $1^{1/2}$ $2,826$ $4,053$ $(30)$ $730$ $678$ $8$ $774$ $(6)$ Selected Balance Sheet Items $23,720$ $22,909$ $4$ $23,065$ $3$ $3$ Total equity (excluding non-controlling interests) $25,115$ $25,804$ $(3)$ $25,115$ $25,804$ $(3)$ $24,461$ $3$ Total assets $338,448$ $295,943$ $14$ $338,448$ $295,943$ $14$ $320,903$ $5$	Allowances for loans								
allowances and amortisation3,5133,619(3)9148715967(5)Share of results of associates and joint ventures Profit before income tax $54$ 27103652713(57)Profit before income tax $3,567$ $3,646$ (2) $920$ $876$ 5 $980$ (6)Core net profit attributable to shareholders Divestment gain, net of tax Reported net profit attributable to shareholders $2,768$ $2,825$ (2) $715$ $663$ $8$ $759$ (6)Cash basis net profit attributable to shareholders $2,768$ $3,993$ (31) $715$ $663$ $8$ $774$ (6)Selected Balance Sheet Items $23,720$ $22,909$ $4$ $23,720$ $22,909$ $4$ $23,720$ $338,448$ $295,943$ $14$ $338,448$ $295,943$ $14$ $320,903$ $5$	and impairment of other assets	(266)	(271)	(2)	(68)	(68)	1	(94)	(28)
Share of results of associates and joint ventures $54$ $27$ $103$ $6$ $5$ $27$ $13$ $(57)$ Profit before income tax $3,567$ $3,646$ $(2)$ $920$ $876$ $5$ $980$ $(6)$ Core net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Divestment gain, net of tax Reported net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Cash basis net profit attributable to shareholders $2,768$ $3,993$ $(31)$ $715$ $663$ $8$ $774$ $(6)$ Selected Balance Sheet Items $23,720$ $22,909$ $4$ $23,720$ $22,909$ $4$ $23,065$ $3$ Ordinary equity ron-controlling interests) $25,115$ $25,804$ $(3)$ $25,115$ $25,804$ $(3)$ $25,115$ $25,804$ $(3)$ $24,461$ $3$ Total assets $338,448$ $295,943$ $14$ $338,448$ $295,943$ $14$ $320,903$ $5$	Operating profit after								
associates and joint ventures Profit before income tax $54$ $27$ $103$ $6$ $5$ $27$ $13$ $(57)$ Profit before income tax $3,567$ $3,646$ $(2)$ $920$ $876$ $5$ $980$ $(6)$ Core net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Divestment gain, net of tax Reported net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Cash basis net profit attributable to shareholders $2,768$ $3,993$ $(31)$ $715$ $663$ $8$ $774$ $(6)$ Selected Balance Sheet Items $23,720$ $22,909$ $4$ $23,720$ $22,909$ $4$ $23,065$ $3$ Ordinary equity rotal equity (excluding non-controlling interests) $25,115$ $25,804$ $(3)$ $25,115$ $25,804$ $(3)$ $24,461$ $3$ Total assets $338,448$ $295,943$ $14$ $338,448$ $295,943$ $14$ $320,903$ $5$	allowances and amortisation	3,513	3,619	(3)	914	871	5	967	(5)
associates and joint ventures Profit before income tax $54$ $27$ $103$ $6$ $5$ $27$ $13$ $(57)$ Profit before income tax $3,567$ $3,646$ $(2)$ $920$ $876$ $5$ $980$ $(6)$ Core net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Divestment gain, net of tax Reported net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Cash basis net profit attributable to shareholders $2,768$ $3,993$ $(31)$ $715$ $663$ $8$ $774$ $(6)$ Selected Balance Sheet Items $23,720$ $22,909$ $4$ $23,720$ $22,909$ $4$ $23,065$ $3$ Ordinary equity rotal equity (excluding non-controlling interests) $25,115$ $25,804$ $(3)$ $25,115$ $25,804$ $(3)$ $24,461$ $3$ Total assets $338,448$ $295,943$ $14$ $338,448$ $295,943$ $14$ $320,903$ $5$	Share of results of								
Profit before income tax $3,567$ $3,646$ $(2)$ $920$ $876$ $5$ $980$ $(6)$ Core net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Divestment gain, net of tax Reported net profit attributable to shareholders $2,768$ $2,825$ $(2)$ $715$ $663$ $8$ $759$ $(6)$ Cash basis net profit attributable to shareholders $2,768$ $3,993$ $(31)$ $715$ $663$ $8$ $759$ $(6)$ Cash basis net profit attributable to shareholders $1'$ $2,826$ $4,053$ $(30)$ $730$ $678$ $8$ $774$ $(6)$ Selected Balance Sheet Items $23,720$ $22,909$ $4$ $23,720$ $22,909$ $4$ $23,065$ $3$ Ordinary equity Total equity (excluding non-controlling interests) $25,115$ $25,804$ $(3)$ $25,115$ $25,804$ $(3)$ $24,461$ $3$ Total assets $338,448$ $295,943$ $14$ $338,448$ $295,943$ $14$ $320,903$ $5$		54	27	103	6	5	27	13	(57)
Core net profit attributable to shareholders2,768 $2,825$ $(2)$ 715 $663$ $8$ 759 $(6)$ Divestment gain, net of tax Reported net profit attributable to shareholders $ 1,168$ $(100)$ $    -$ Cash basis net profit attributable to shareholders $2,768$ $3,993$ $(31)$ $715$ $663$ $8$ $759$ $(6)$ Cash basis net profit attributable to shareholders $1'$ $2,826$ $4,053$ $(30)$ $730$ $678$ $8$ $774$ $(6)$ Selected Balance Sheet Items $23,720$ $22,909$ $4$ $23,720$ $22,909$ $4$ $23,720$ $22,909$ $4$ $23,065$ $3$ Ordinary equity Total equity (excluding non-controlling interests) $25,115$ $25,804$ $(3)$ $25,115$ $25,804$ $(3)$ $24,461$ $3$ Total assets $338,448$ $295,943$ $14$ $338,448$ $295,943$ $14$ $320,903$ $5$									
shareholders2,7682,825(2)7156638759(6)Divestment gain, net of tax Reported net profit attributable to shareholders $  -$ <td></td> <td>5,507</td> <td>3,040</td> <td>(2)</td> <td>520</td> <td>010</td> <td>5</td> <td>300</td> <td>(0)</td>		5,507	3,040	(2)	520	010	5	300	(0)
shareholders2,7682,825(2)7156638759(6)Divestment gain, net of tax Reported net profit attributable to shareholders $  -$ <td>Core net profit attributable to</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Core net profit attributable to								
Divestment gain, net of tax Reported net profit attributable to shareholders-1,168 $(100)$ 2,7683,993 $(31)$ 7156638759 $(6)$ Cash basis net profit attributable to shareholders1/2,8264,053 $(30)$ 7306788774 $(6)$ Selected Balance Sheet Items23,72022,909423,72022,909423,0653Ordinary equity Total equity (excluding non-controlling interests)25,11525,804 $(3)$ 25,11525,804 $(3)$ 24,4613Total assets338,448295,94314338,448295,94314320,9035	-	2.768	2.825	(2)	715	663	8	759	(6)
Reported net profit attributable to shareholders         2,768         3,993         (31)         715         663         8         759         (6)           Cash basis net profit attributable to shareholders <sup>17</sup> 2,826         4,053         (30)         730         678         8         774         (6)           Selected Balance Sheet Items         23,720         22,909         4         23,720         22,909         4         23,065         3           Ordinary equity Total equity (excluding non-controlling interests)         25,115         25,804         (3)         25,115         25,804         (3)         25,115         25,804         3           Total assets         338,448         295,943         14         338,448         295,943         14         320,903         5		_,			_	_	_	_	(0)
attributable to shareholders       2,768       3,993       (31)       715       663       8       759       (6)         Cash basis net profit attributable to shareholders <sup>1/</sup> 2,826       4,053       (30)       730       678       8       774       (6)         Selected Balance Sheet Items       23,720       22,909       4       23,720       22,909       4       23,065       3         Ordinary equity Total equity (excluding non-controlling interests)       25,115       25,804       (3)       25,115       25,804       (3)       25,804       (3)       24,461       3         Total assets       338,448       295,943       14       338,448       295,943       14       320,903       5			.,	(100)					
attributable to shareholders <sup>1/</sup> 2,826       4,053       (30)       730       678       8       774       (6)         Selected Balance Sheet Items		2,768	3,993	(31)	715	663	8	759	(6)
attributable to shareholders <sup>1/</sup> 2,826       4,053       (30)       730       678       8       774       (6)         Selected Balance Sheet Items									
Selected Balance Sheet Items           Ordinary equity         23,720         22,909         4         23,720         22,909         4         23,065         3           Total equity (excluding non-controlling interests)         25,115         25,804         (3)         25,115         25,804         (3)         24,461         3           Total assets         338,448         295,943         14         338,448         295,943         14         320,903         5									
Ordinary equity       23,720       22,909       4       23,720       22,909       4       23,720       22,909       4       23,065       3         Total equity (excluding non-controlling interests)       25,115       25,804       (3)       25,115       25,804       (3)       24,461       3         Total assets       338,448       295,943       14       338,448       295,943       14       320,903       5	attributable to shareholders "	2,826	4,053	(30)	730	678	8	774	(6)
Total equity (excluding non-controlling interests)25,11525,804(3)25,11525,804(3)24,4613Total assets338,448295,94314338,448295,94314320,9035	Selected Balance Sheet Items								
Total equity (excluding non-controlling interests)25,11525,804(3)25,11525,804(3)24,4613Total assets338,448295,94314338,448295,94314320,9035					~~ ~~~	~~~~~		00.005	
non-controlling interests)25,11525,804(3)25,11525,804(3)24,4613Total assets338,448295,94314338,448295,94314320,9035		23,720	22,909	4	23,720	22,909	4	23,065	3
Total assets         338,448         295,943         14         338,448         295,943         14         320,903         5		25 115	25 804	(3)	25 115	25 804	(3)	24 461	3
	non controlling interests)	20,110	20,001	(0)	20,110	20,001	(0)	21,101	Ũ
Assets excluding life assurance	Total assets	338,448	295,943	14	338,448	295,943	14	320,903	5
	Assets excluding life assurance								
fund investment assets <b>285,043</b> 243,672 17 <b>285,043</b> 243,672 17 268,799 6	•	285,043	243,672	17	285,043	243,672	17	268,799	6
Loans and bills receivable		467 954	140.076	10	467 054	140.076	40	160 150	F
(net of allowances)167,854142,37618167,854142,37618160,1585Deposits of non-bank customers195,974165,13919195,974165,13919181,2688	· · · · · · · · · · · · · · · · · · ·		,			,		,	
Deposits of non-bank customers <b>195,974</b> 165,139 19 <b>195,974</b> 165,139 19 181,268 8	Deposits of non-bank customers	190,974	100,109	19	190,974	100,109	19	101,200	0

Note: 1. Excludes amortisation of intangible assets.

## FINANCIAL SUMMARY (continued)

				2013	
					Key Financial Ratios
					- based on core earnings
					Performance ratios (% p.a.)
					Return on equity <sup>1/2/</sup>
	11.2	11.9	12.5	11.6	SFRS <sup>3/</sup> basis
.5 13.0	11.5	12.2	12.8	11.8	Cash basis
					Return on assets 4/
• • • • • •	1.10	1.02	1.19	1.05	SFRS <sup>3/</sup> basis
12 1.16	1.12	1.04	1.22	1.07	Cash basis
					Revenue mix/efficiency ratios (%)
70 1.63	1.70	1.64	1.77	1.64	Net interest margin
	54.9	60.3	56.4	58.6	Net interest income to total income
	45.1	39.7	43.6	41.4	Non-interest income to total income
	43.1	41.7	40.6	42.0	Cost to income
	86.2	85.7	86.2	85.7	Loans to deposits
	0.8	0.7	0.8	0.7	NPL ratio
					21
					Earnings per share <sup>2/</sup> (cents)
	73.1	81.0	79.1	78.0	Basic earnings
	74.8	82.7	80.8	79.8	Basic earnings (cash basis)
.9 85.0	72.9	80.8	78.9	77.9	Diluted earnings
					Net asset value per share (S\$)
6.72	6.68	6.91	6.68	6.91	
95 8.10	7.95	8.33	7.95	8.33	After valuation surplus
					Conital adaptuos ratios $10(1)^{5/2}$
na 14.3		14 5	20	1 A E	
	na 16.6				
	18.5				-
.5 10.1	10.5	10.5	10.0	10.5	i otai
2 6 6 7 7	6. 7. 16		78.9 6.68	77.9 6.91	Diluted earnings Net asset value per share (S\$) Before valuation surplus

Notes:

1. Preference equity and non-controlling interests are not included in the computation for return on equity.

2. Calculated based on core net profit less preference dividends paid and estimated to be due at the end of the financial period.

3. "SFRS" refers to Singapore Financial Reporting Standards.

4. Computation of return on assets excludes life assurance fund investment assets.

5. The Group's Capital adequacy ratios are computed based on MAS' transitional Basel III rules for 2013, which took effect on 1 January 2013.

6. Return on equity, return on assets, net interest margin and earnings per share for the quarters are computed on an annualised basis.

7. "na" denotes not applicable.

## **NET INTEREST INCOME**

#### **Average Balance Sheet**

		2013			2012	
S\$ million	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
			%			%
Interest earning assets						
Loans and advances to non-bank customers	155,236	4,492	2.89	136,137	4,173	3.07
Placements with and loans to banks	44,693	772	1.73	41,890	962	2.30
Other interest earning assets <sup>1/</sup>	37,503	910	2.43	33,716	833	2.47
Total	237,432	6,174	2.60	211,743	5,968	2.82
Interest bearing liabilities						
Deposits of non-bank customers	176,775	1,770	1.00	158,564	1,715	1.08
Deposits and balances of banks	24,039	178	0.74	21,346	189	0.88
Other borrowings <sup>2/</sup>	21,295	343	1.61	17,134	316	1.84
Total	222,109	2,291	1.03	197,044	2,220	1.13
Net interest income/margin <sup>3/</sup>		3,883	1.64		3,748	1.77

		4Q13			4Q12			3Q13	
S\$ million	Average Balance	Interest	Average Rate 4/	Average Balance	Interest	Average Rate 4/	Average Balance	Interest	Average Rate 4/
			%			%			%
Interest earning assets									
Loans and advances to									
non-bank customers Placements with	163,346	1,184	2.88	140,166	1,070	3.04	159,281	1,146	2.85
and loans to banks Other interest	47,608	212	1.77	39,223	181	1.83	42,280	190	1.78
earning assets 1/	38,434	238	2.46	35,902	215	2.38	37,088	221	2.37
Total	249,388	1,634	2.60	215,291	1,466	2.71	238,649	1,557	2.59
Interest bearing liabilities Deposits of non-bank									
customers Deposits and	186,986	469	1.00	161,523	422	1.04	178,123	449	1.00
balances of banks	24,710	43	0.69	22,651	43	0.75	23,546	43	0.73
Other borrowings <sup>2/</sup>	23,707	91	1.52	14,968	80	2.13	22,426	87	1.53
Total	235,403	603	1.02	199,142	545	1.09	224,095	579	1.02
Net interest									
income/margin <sup>3/</sup>		1,031	1.64		921	1.70		978	1.63

Notes:

Comprise corporate debt and government securities.
 Mainly debt issued.
 Net interest margin is net interest income as a percentage of interest earning assets.
 Average rates are computed on an annualised basis.



## **NET INTEREST INCOME** (continued)

Net interest income rose to a record S\$3.88 billion in FY13, up 4% from S\$3.75 billion a year ago, driven by robust asset and deposit growth. Net interest margin for FY13 was 1.64%, a stabilised level that was maintained throughout the four quarters of 2013. Compared to the previous year, net interest margin declined 13 basis points as a result of the persistently low interest rate environment and the re-pricing of existing Singapore mortgage loans in response to market competition. The margin compression was partly offset by improved corporate and commercial loan spreads as well as lower costs from deposit funding.

Net interest income for the quarter reached a new quarterly high of S\$1.03 billion and was 12% higher as compared with S\$921 million in 4Q12, underpinned by an increase in both assets and deposits. Compared with 3Q13, net interest income increased 5% from S\$978 million.

	20	13 vs 201	2	4Q	13 vs 40	12	4Q13 vs 3Q13			
Increase/(decrease) due to change in: S\$ million	Volume	Rate	Net change	Volume	Rate	Net change	Volume	Rate	Net change	
Interest income Loans and advances										
to non-bank customers Placements with and	584	(254)	330	177	(63)	114	29	9	38	
loans to banks Other interest earning	64	(251)	(187)	38	(7)	31	24	(2)	22	
assets	93	(13)	80	15	8	23	8	9	17	
Total	741	(518)	223	230	(62)	168	61	16	77	
Interest expense Deposits of non-bank customers	196	(137)	59	66	(19)	47	22	(2)	20	
Deposits and balances of banks	24	(34)	(10)	4	(4)	0	2	(2)	(0)	
Other borrowings	77	(48)	29 <sup>´</sup>	47	(36)	11	5	(1)	4	
Total	297	(219)	78	117	(59)	58	29	(5)	24	
Impact on net interest income	444	(299)	145	113	(3)	110	32	21	53	
Due to change in number of days			(10)			_			_	
Net interest income			135			110			53	

#### **Volume and Rate Analysis**

## NON-INTEREST INCOME

S\$ million	2013	2012	+/(-)	4Q13	4Q12	+/(-)	3Q13	+/(-)
			%			%		%
Fees and commissions								
Brokerage	68	60	14	14	14	(2)	17	(19)
Wealth management	412	322	28	103	89	15	96	7
Fund management	100	86	16	26	23	12	24	10
Credit card	65	51	28	18	14	33	17	9
Loan-related	284	251	13	76	70	9	75	1
Trade-related and remittances	213	213	_	58	50	16	56	3
Guarantees	18	18	1	5	5	3	5	2
Investment banking	92	91	1	15	14	10	37	(59)
Service charges	79	78	_	21	19	9	18	20
Others	24	28	(14)	5	6	(10)	7	(32)
Sub-total	1,355	1,198	13	341	304	12	352	(3)
Dividends	75	88	(15)	10	6	73	21	(54)
Rental income	67	72	(10)	16	18	(9)	17	(3)
Profit from life assurance	599	692	(13)	165	210	(22)	240	(32)
Premium income from general insurance	157	146	8	40	40	1	40	(02)
Other income								
Net trading income	262	515	(49)	69	136	(49)	47	48
Net gain from investment securities	133	91	46	3	13	(79)	37	(92)
Net loss from liquidation of a subsidiary	(3)	_	_	_	_	()	_	(0-)
Net gain from disposal of properties	28	25	13	19	6	236	6	191
Others	65	70	(8)	16	24	(35)	19	(17)
Sub-total	485	701	(31)	107	179	(41)	109	(2)
Total core non-interest income	2,738	2,897	(5)	679	757	(10)	779	(13)
Divestment gain	2,750	1,316	(100)		-	(10)		(10)
Total non-interest income	2,738	4,213	(35)	679	757	(10)	779	(13)
Fees and commissions/Total income <sup>1/</sup>	20.5%	18.0%		20.0%	18.1%		20.0%	
Non-interest income/Total income <sup>1/</sup>	41.4%	43.6%		39.7%	45.1%		44.3%	

Note:

1. Excludes gains from divestment of non-core assets.

Fees and commissions increased 13% from S\$1.20 billion a year ago to reach a record S\$1.36 billion, contributed by sustained growth in wealth management income, loan-related, fund management and credit card income. Net gains from the sale of investment securities rose 46% to S\$133 million, from S\$91 million in FY12. Net trading income declined 49% from the strong FY12 performance to S\$262 million. Profit from life assurance was 13% lower at S\$599 million compared with S\$692 million a year ago, largely attributed to unrealised mark-to-market losses in Great Eastern Holdings' ("GEH") Non-Participating Fund which more than offset underlying insurance business growth. As a result, core non-interest income, excluding divestment gains, declined 5% to S\$2.74 billion from S\$2.90 billion the previous year.

Non-interest income for 4Q13 was S\$679 million, down 10% from S\$757 million the previous year. Fee and commission income rose 12% to S\$341 million, higher than S\$304 million a year ago, led by higher wealth management income, loan-related and trade-related fees. Net trading income fell 49% to S\$69 million while profit from life assurance was 22% lower at S\$165 million.

Compared to the previous quarter, non-interest income declined 13% from S\$779 million, as improved trading performance was more than offset by lower fee, insurance and investment income.

# **OPERATING EXPENSES**

S\$ million	2013	2012	+/(-)	4Q13	4Q12	+/(-)	3Q13	+/(-)
			%			%		%
Staff costs								
Salaries and other costs	1,576	1,516	4	380	397	(4)	399	(5)
Share-based expenses Contribution to defined	13	10	33	4	3	25	3	11
contribution plans	126	124	2	31	34	(8)	31	_
	1,715	1,650	4	415	434	(4)	433	(4)
Property and equipment								
Depreciation	207	184	12	53	50	5	53	(1)
Maintenance and hire of			(0)			(0)		_
property, plant & equipment	84	87	(3)	22	24	(6)	21	5
Rental expenses	73	70	5	18	18	-	19	(2)
Others	166	150	11	44	42	5	43	3
	530	491	8	137	134	2	136	1
Other operating expenses	539	554	(3)	161	156	3	112	45
Total operating expenses	2,784	2,695	3	713	724	(1)	681	5
Group staff strength								
Period end	25,350	24.628	3	25,350	24.628	3	25.196	1
Average	25,330 25,030	24,028 23,917	5	25,330 25,245	24,020 24,514	3	25,190 25,110	1
Avelaye	25,030	25,917	5	23,243	24,014	3	20,110	1
Cost to income ratio <sup>1/</sup>	42.0%	40.6%		41.7%	43.1%		38.8%	

#### Note:

1. Excludes gains from divestment of non-core assets.

Operating expenses were S\$2.78 billion for FY13, an increase of 3% compared to S\$2.70 billion in FY12. Staff costs were up 4% to S\$1.72 billion, from S\$1.65 billion a year ago, largely attributed to 3% headcount growth to support the Group's expansion in Singapore and key overseas markets, annual salary increments and higher incentive compensation linked to business volume growth. Property and equipment-related expenses were 8% higher year-on-year at S\$530 million, mainly as a result of an increase in depreciation expenses.

Operating expenses for 4Q13 were relatively stable year-on-year at S\$713 million and were 5% higher from S\$681 million in 3Q13. The quarter-on-quarter increase was mainly attributed to higher professional, business promotion and insurance-related expenses, which more than offset a decline in staff-related costs.

The cost-to-income ratio was 42.0% in FY13, compared with 40.6% a year ago, largely as a result of lower contribution from market-related trading and insurance income.

S\$ million	2013	2012	+/(-)	4Q13	4Q12	+/(-)	3Q13	+/(-)
			%			%		%
Specific allowances/								
(write-back) for loans								
Singapore	32	87	(63)	(4)	29	(113)	13	(128)
Malaysia	16	14	12	11	4	158	6	<b>82</b>
Others	33	14	139	19	2	737	23	(17)
	81	115	(29)	26	35	(25)	42	(36)
Portfolio allowances for loans	183	148	24	45	43	5	49	(9)
Allowances and impairment								
charges/(write-back)								
for other assets	2	8	(84)	(3)	(10)	66	3	(216)
Allowances for loans and								
impairment of other assets	266	271	(2)	68	68	1	94	(28)

## ALLOWANCES FOR LOANS AND OTHER ASSETS

Allowances for loans and other assets were S\$266 million in FY13, a decline of 2% compared to S\$271 million a year ago.

Specific allowances for loans, net of recoveries and writebacks, of S\$81 million for the year were 29% lower from S\$115 million in FY12. Specific allowances remained low at 5 basis points of loans. Portfolio allowances for loans were S\$183 million, an increase of 24% from S\$148 million a year ago, in line with strong loan growth.

Net allowances of S\$68 million in 4Q13 were relatively unchanged from a year ago and 28% lower compared with S\$94 million the previous quarter.

## LOANS AND ADVANCES

S\$ million	31 Dec 2013	31 Dec 2012	30 Sep 2013
Loans to customers	150,266	134,156	146,491
Bills receivable	19,354	9,874	15,428
Gross loans to customers	169,620	144,030	161,919
Allowances			
Specific allowances	(230)	(303)	(266)
Portfolio allowances	(1,511)	(1,351)	(1,469)
T officio allowarices	167,879	142,376	160,184
Less: assets pledged	(25)	-	(26)
Loans net of allowances	167,854	142,376	160,158
By Maturity			
Within 1 year	66,796	52,656	61,719
1 to 3 years	27,663	25,425	25,955
Over 3 years	75,161	65,949	74,245
	169,620	144,030	161,919
By Industry			
Agriculture, mining and quarrying	6,279	4,863	5,694
Manufacturing	10,069	8,197	9,923
Building and construction	24,905	22,388	23,672
Housing loans	42,075	37,809	41,193
General commerce	27,893	17,502	23,251
Transport, storage and communication	10,989	9,106	11,114
Financial institutions, investment			
and holding companies	22,470	22,456	22,847
Professionals and individuals	16,208	14,272	15,922
Others	8,732	7,437	8,303
	169,620	144,030	161,919
By Currency			
Singapore Dollar	73,907	70,141	73,315
United States Dollar	45,702	31,680	41,634
Malaysian Ringgit	20,494	18,404	19,835
Indonesian Rupiah	4,725	4,989	4,854
Others	24,792	18,816	22,281
	169,620	144,030	161,919
By Geography <sup>1/</sup>			
Singapore	83,920	75,215	81,302
Malaysia	25,257	23,157	24,477
Indonesia	11,890	10,679	11,588
Greater China	27,183	17,379	23,802
Other Asia Pacific	8,357	8,253	8,473
Rest of the World	13,013	9,347	12,277
	169,620	144,030	161,919

Note:

1. Loans by geography are based on where the credit risks reside, which may be different from the borrower's country of residence or the booking location of the loans.

As at 31 December 2013, gross loans to customers grew by 18% to S\$170 billion, from S\$144 billion a year ago and were up 5% from S\$162 billion in the previous quarter. Loan growth for the year was broadbased across all industry sectors across the Group's key markets, with the largest increases coming from trade finance and loans to the housing and building & construction sectors.

# **NON-PERFORMING ASSETS**

	Total				Secured NPAs/ Total		
S\$ million	NPAs <sup>1/</sup>	Substandard	Doubtful	Loss	NPAs	NPLs <sup>2/</sup>	NPL Ratio <sup>2/</sup>
					%		%
Singapore							
31 Dec 2013	223	77	79	67	53.4	194	0.2
30 Sep 2013	257	103	93	61	67.5	256	0.3
31 Dec 2012	258	91	119	48	55.2	258	0.3
Malaysia							
31 Dec 2013	548	331	175	42	58.9	529	2.1
30 Sep 2013	552	281	230	41	49.2	532	2.2
31 Dec 2012	432	251	134	47	55.7	409	1.8
Indonesia							
31 Dec 2013	49	8	5	36	58.7	49	0.4
30 Sep 2013	48	4	8	36	59.1	48	0.4
31 Dec 2012	60	6	3	51	47.8	60	0.6
Greater China							
31 Dec 2013	108	105	2	1	87.1	96	0.4
30 Sep 2013	101	94	1	6	91.6	101	0.4
31 Dec 2012	33	28	0	5	87.9	33	0.2
Other Asia Pacif	ic						
31 Dec 2013	251	208	43	_	62.9	251	3.0
30 Sep 2013	258	217	41	_	64.4	258	3.0
31 Dec 2012	281	242	39	-	73.7	281	3.4
Rest of the Worl	d						
31 Dec 2013	125	115	8	2	13.8	120	0.9
30 Sep 2013	122	112	9	1	11.5	118	1.0
31 Dec 2012	108	99	7	2	23.3	104	1.1
Group							
31 Dec 2013	1,304	844	312	148	56.8	1,239	0.7
30 Sep 2013	1,338	811	382	145	55.7	1,313	0.8
31 Dec 2012	1,172	717	302	153	57.4	1,145	0.8

Notes:

1. Comprise non-bank loans, debt securities and contingent liabilities.

2. Exclude debt securities and contingent liabilities.

## NON-PERFORMING ASSETS (continued)

The Group's asset quality remained sound. Non-performing loans ("NPLs") were S\$1.24 billion as at 31 December 2013, up 8% compared with S\$1.15 billion a year ago and 6% lower from S\$1.31 billion the previous quarter. By geography, the increase was largely from Malaysia and Greater China, partly offset by a decrease in Singapore and Other Asia Pacific. By industry segment, the increase was mainly from the manufacturing sector as well as from loans classified in the "Others" segment, partly offset by declines from loans to building & construction and financial institutions, investment and holding companies.

The Group's NPL ratio was 0.7%, an improvement from 0.8% a year ago and the previous quarter.

Total non-performing assets ("NPAs") as at 31 December 2013, which included classified debt securities and contingent liabilities, were S\$1.30 billion, an increase of 11% from S\$1.17 billion a year ago and 2% lower from S\$1.34 billion in the previous quarter. Of the total NPAs, 65% were in the substandard category and 57% were secured by collateral.

	31 Dec 2	2013	31 Dec 2	012	30 Sep 2	2013
		% of		% of		% of
	S\$ million	loans	S\$ million	loans	S\$ million	loans
NPLs by Industry						
Loans and advances						
Agriculture, mining and quarrying	10	0.2	6	0.1	8	0.1
Manufacturing	408	4.0	366	4.5	415	4.2
Building and construction	160	0.6	199	0.9	190	0.8
Housing loans	217	0.5	192	0.5	227	0.6
General commerce	126	0.5	105	0.6	123	0.5
Transport, storage and communication	100	0.9	77	0.8	126	1.1
Financial institutions, investment						
and holding companies	45	0.2	88	0.4	49	0.2
Professionals and individuals	91	0.6	87	0.6	91	0.6
Others	82	0.9	25	0.3	84	1.0
Total NPLs	1,239	0.7	1,145	0.8	1,313	0.8
Classified debt securities	4		4		4	
Classified contingent liabilities	61		23		21	
Total NPAs	1,304		1,172		1,338	

	31 Dec 20	31 Dec 20	)12	30 Sep 2013		
	S\$ million	%	S\$ million	%	S\$ million	%
NPAs by Period Overdue						
Over 180 days	284	22	328	28	323	24
Over 90 to 180 days	155	12	81	7	66	5
30 to 90 days	193	15	160	14	166	12
Less than 30 days	11	1	10	1	8	1
Not overdue	661	50	593	50	775	58
	1,304	100	1,172	100	1,338	100

	31	31 Dec 2013		31 Dec 2012		Sep 2013
S\$ million	Loan	Allowance	Loan	Allowance	Loan	Allowance
Restructured Loans						
Substandard	95	2	173	10	152	21
Doubtful	20	18	22	33	33	22
Loss	1	1	0	0	1	1
	116	21	195	43	186	44

## CUMULATIVE ALLOWANCES FOR ASSETS

S\$ million	Total cumulative allowances	Specific allowances	Portfolio allowances	Specific allowances as % of total NPAs	Cumulative allowances as % of total NPAs
				%	%
Singapore					
31 Dec 2013	700	50	650	22.5	313.8
30 Sep 2013	695	72	623	28.0	270.9
31 Dec 2012	696	105	591	40.8	269.5
Malaysia					
31 Dec 2013	445	110	335	19.9	81.0
30 Sep 2013	456	126	330	22.8	82.6
31 Dec 2012	450	133	317	30.8	104.4
Indonesia					
31 Dec 2013	181	28	153	57.1	370.6
30 Sep 2013	178	27	151	55.4	370.5
31 Dec 2012	164	39	125	66.2	273.2
Greater China					
31 Dec 2013	201	1	200	0.9	185.3
30 Sep 2013	197	2	195	2.2	195.0
31 Dec 2012	170	4	166	10.7	508.9
Other Asia Pacific					
31 Dec 2013	127	41	86	16.5	50.5
30 Sep 2013	126	35	91	13.7	48.9
31 Dec 2012	112	20	92	7.1	40.0
Rest of the World					
31 Dec 2013	96	9	87	7.1	77.4
30 Sep 2013	88	9	79	7.7	71.8
31 Dec 2012	70	10	60	8.8	64.0
Group					
31 Dec 2013	1,750	239	1,511	18.3	134.2
30 Sep 2013	1,740	271	1,469	20.3	130.1
31 Dec 2012	1,662	311	1,351	26.6	141.8

As at 31 December 2013, the Group's total cumulative allowances for assets were S\$1.75 billion, comprising S\$239 million in specific allowances and S\$1.51 billion in portfolio allowances. Total cumulative allowances were 134% of total NPAs and 310% of unsecured NPAs, compared with the respective ratios of 142% and 333% as at 31 December 2012.

## DEPOSITS

S\$ million	31 Dec 2013	31 Dec 2012	30 Sep 2013
Deposits of non-bank customers	195,974	165,139	181,268
Deposits and balances of banks	21,549	25.656	25.381
	217,523	190,795	206,649
Loans to deposits ratio			
(net non-bank loans/non-bank deposits)	85.7%	86.2%	88.4%
S\$ million	31 Dec 2013	31 Dec 2012	30 Sep 2013
Total Deposits By Maturity			
Within 1 year	212,048	188,220	202,629
1 to 3 years	4,020	1,441	2,636
Over 3 years	1,455	1,134	1,384
	217,523	190,795	206,649
Non-Bank Deposits By Product			
Fixed deposits	81,565	67,263	72,418
Savings deposits	32,209	30,614	32,499
Current account	59,109	52,904	56,802
Others	23,091	14,358	19,549
	195,974	165,139	181,268
Non-Bank Deposits By Currency			
Singapore Dollar	92,022	82,095	87,412
United States Dollar	45,847	31,455	37,890
Malaysian Ringgit	22,882	20,739	22,106
Indonesian Rupiah	4,987	5,835	4,846
Others	30,236	25,015	29,014
	195,974	165,139	181,268

Non-bank customer deposits were S\$196 billion as at 31 December 2013, up 19% from S\$165 billion a year ago and 8% higher from S\$181 billion the previous quarter. The year-on-year growth was led by a 21% increase in fixed deposits to S\$81.6 billion, from S\$67.3 billion a year ago, and from a 12% rise in current account deposits to S\$59.1 billion, up from S\$52.9 billion the previous year. The ratio of current and savings deposits to total non-bank deposits was 46.6%, compared to 50.6% a year ago.

The Group's loans-to-deposits ratio was 85.7%, compared with 86.2% a year ago and 88.4% in the previous quarter.

## **DEBT ISSUED**

S\$ million	31 Dec 2013	31 Dec 2012	30 Sep 2013
		- /	
Subordinated debt (unsecured)	4,412	5,127	4,409
Fixed and floating rate notes (unsecured)	4,340	3,022	4,089
Commercial papers (unsecured)	17,089	2,832	12,837
Structured notes (unsecured)	861	443	655
Total	26,702	11,424	21,990
Debt Issued By Maturity			
Within one year	19,404	3,673	14,542
Over one year	7,298	7,751	7,448
Total	26,702	11,424	21,990

As at 31 December 2013, the Group had S\$17.1 billion of commercial papers outstanding. The commercial papers form part of the Group's diversified funding sources.

## **CAPITAL ADEQUACY RATIOS**

	Basel III	Basel II	Basel III
S\$ million	31 Dec 2013	31 Dec 2012	30 Sep 2013
Ordinary shares	8,052	7,057	8,038
Disclosed reserves/others	15,838	15,770	15,148
Regulatory adjustments	(2,006)		(2,150)
Common Equity Tier 1 Capital	21,884		21,036
Additional Tier 1 capital	3,458	4,955	3,458
Regulatory adjustments	(3,458)	(6,191)	(3,458)
Tier 1 Capital	21,884	21,591	21,036
Tier 2 capital	4,191	4,586	4,171
Revaluation surplus on available-for-sale equity securities	-	236	_
Regulatory adjustments	(1,536)	(2,303)	(1,506)
Total Eligible Capital	24,539	24,110	23,701
Risk Weighted Assets	150,325	129,647	146,957
Capital Adequacy Ratios			
Common Equity Tier 1	14.5%	na	14.3%
Tier 1	14.5%	16.6%	14.3%
Total	16.3%	18.5%	16.1%

Notes:

1. "na" denotes not applicable.

2. Public disclosures required under MAS Notice 637 Part XI can be found in the Capital and Regulatory Disclosures section of the Bank's investor relations website (<u>http://www.ocbc.com/group/investors/Cap\_and\_Reg\_Disclosures.html</u>).

The Group remains strongly capitalised, with a Common Equity Tier 1 ("CET1") capital adequacy ratio ("CAR") of 14.5% and Tier 1 CAR and Total CAR of 14.5% and 16.3% respectively as at 31 December 2013. These ratios, based on MAS' transitional Basel III rules for 2013, were well above the respective regulatory minima of 4.5%, 6% and 10%. The Group's transitional Basel III Tier 1 CAR and Total CAR as at 31 December 2013 were lower than the respective ratios a year ago, which were computed on a Basel II basis. This was largely attributed to the redemption of S\$1.5 billion OCBC Class B and Class E preference shares and MYR1.6 billion OCBC subordinated bonds during the year, as well as from higher risk weights for exposures to financial institutions, equities and over-the-counter derivatives.

The Group's CET1 CAR, on a fully-implemented basis, was 10.9%. In computing this ratio, the required regulatory adjustments made against CET1 capital and the recognition of non-controlling interests as CET1 capital are based on MAS' Basel III rules which will be effective from 1 January 2018.

The capital adequacy information of the Group's significant banking subsidiaries as at 31 December 2013 were:

		Capital Adequacy Ratios				
S\$ million	Total Risk Weighted Assets	Common Equity Tier 1	Tier 1	Total		
OCBC Bank (Malaysia) Berhad	12,963	14.1%	16.2%	18.0%		
Bank OCBC NISP	7,700	17.3%	17.3%	19.2%		

The capital adequacy ratios of OCBC Bank (Malaysia) Berhad are computed in accordance with the Capital Adequacy Framework (Capital Components) issued by Bank Negara Malaysia. Bank OCBC NISP computes their ratios based on the standardised approach under the Basel II framework.



## UNREALISED VALUATION SURPLUS

S\$ million	31 Dec 2013	31 Dec 2012	30 Sep 2013
Properties <sup>1/</sup>	3,435	3,117	3,137
Equity securities <sup>2/</sup>	1,439	1,245	1,604
Total	4,874	4,362	4,741

Notes:

1. Includes properties classified as investment properties and assets held for sale. Property values are determined mainly based on external valuations at year-end, with internal reviews performed for other quarters.

2. Comprises mainly investments in quoted subsidiaries, which are valued based on their market prices at the end of each quarter.

The Group's unrealised valuation surplus largely represents the difference between the carrying values of its properties and investments in quoted subsidiaries and the property values and market prices of the quoted investments at the respective periods. The carrying values of subsidiaries and associates on the balance sheet are measured at cost plus post-acquisition reserves, while those of properties are measured at cost less accumulated depreciation and impairment, if any.

The valuation surplus as at 31 December 2013 was S\$4.87 billion, an increase of 12% from S\$4.36 billion as at 31 December 2012. The valuation surplus for properties increased by 10% to S\$3.44 billion, from S\$3.12 billion the previous year, largely attributed to higher property values in Singapore. The valuation surplus in equity securities rose 16% to S\$1.44 billion, from S\$1.25 billion a year ago mainly from higher valuation of the Group's equity stakes in GEH.

## PERFORMANCE BY BUSINESS SEGMENT

OCBC Group's businesses are presented in the following customer segments and business activities: Global Consumer/Private Banking, Global Corporate/Investment Banking, Global Treasury and Markets, and Insurance.

S\$ million	2013	2012	+/(-)	4Q13	4Q12	+/(-)	3Q13	+/(-)
			%			%		%
Global Consumer/Private Banking Global Corporate/Investment	738	589	25	173	149	16	180	(4)
Banking	1,826	1,743	5	463	418	11	471	(2)
Global Treasury and Markets	428	619	(31)	156	127	23	87	79
Insurance	760	825	(8)	191	243	(21)	306	(37)
Others <sup>1/</sup>	(239)	(157)	52	(69)	(66)	6	(77)	(10)
Operating profit after								
allowances and amortisation	3,513	3,619	(3)	914	871	5	967	(5)

## **Operating Profit by Business Segment**

Note:

1. Excludes gains from divestment of non-core assets.

#### **Global Consumer/Private Banking**

Global Consumer/Private Banking provides a full range of products and services to individual customers. At Global Consumer Banking, the products and services offered include deposit products (checking accounts, savings and fixed deposits), consumer loans (housing loans and other personal loans), credit cards, wealth management products (unit trusts, bancassurance products and structured deposits) and brokerage services. Private Banking caters to the specialised banking needs of high net worth individuals, offering wealth management expertise, including investment advice and portfolio management services, estate and trust planning, and wealth structuring.

Operating profit after allowances and amortisation increased 25% year-on-year to S\$738 million in FY13, and 16% to S\$173 million in 4Q13, driven by higher net interest income and fee income, which were partly offset by a rise in expenses.

#### Global Corporate/Investment Banking

Global Corporate/Investment Banking serves institutional customers ranging from large corporates and the public sector to small and medium enterprises. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, deposit accounts and fee-based services such as cash management and custodian services. Investment Banking comprises a comprehensive range of financing solutions, syndicated loans and advisory services, corporate finance services for initial public offerings, secondary fund-raising, takeovers and mergers, as well as customised and structured equity-linked financing.

Global Corporate/Investment Banking's FY13 operating profit after allowances and amortisation grew 5% to S\$1.83 billion from S\$1.74 billion a year ago, led by higher net interest income arising from robust loan growth and partly offset by higher expenses and allowances. Operating profit in 4Q13 rose 11% year-on-year to S\$463 million, mainly from higher net interest income and lower expenses.

#### Global Treasury and Markets

Global Treasury and Markets is responsible for the management of the Group's asset and liability interest rate positions, engages in foreign exchange activities, money market operations, fixed income and derivatives trading, and offers structured treasury products and financial solutions to meet customers' investment and hedging needs. Income from treasury products and services offered to customers of other business segments, such as Global Consumer/Private Banking and Global Corporate/Investment Banking, is reflected in the respective business segments.

Global Treasury's FY13 operating profit after allowances and amortisation of S\$428 million was 31% lower than S\$619 million a year ago, mainly attributed to lower net trading income. 4Q13 year-on-year operating profit growth of 23% to S\$156 million was underpinned by higher net interest income and lower expenses, which more than offset a decline in net trading income. Quarter-on-quarter, operating profit rose 79%, contributed by higher net interest income and net trading income.

#### Insurance

The Group's insurance business, including its fund management activities, is undertaken by 87.2%-owned subsidiary GEH and its subsidiaries, which provide both life and general insurance products to its customers mainly in Singapore and Malaysia.

Operating profit after allowances and amortisation from GEH fell 8% to S\$760 million in FY13 and declined 21% to S\$191 million in 4Q13. The decline in operating profit for both periods was mainly driven by lower insurance income and partly offset by higher gains from sale of investment securities.

After tax and non-controlling interests, GEH's contribution to the Group's core net profit was S\$542 million in FY13 and S\$133 million in 4Q13, down from S\$622 million in FY12 and S\$185 million in 4Q12 respectively.

#### Others

Others comprise mainly property holding, investment holding and items not attributable to the business segments described above.

S\$ million	Global Consumer/ Private Banking	Global Corporate/ Investment Banking	Global Treasury And Markets	Insurance	Others	Group
2013						
Total income	2,188	2,810	641	988	(6)	6,621
Operating profit before	,	,	-		(-)	- ) -
allowances and amortisation	835	1,940	434	808	(180)	3,837
Amortisation of intangible assets	(11)	,	-	(47)	· -	(58)
Allowances and impairment						
for loans and other assets	(86)	(114)	(6)	(1)	(59)	(266)
Operating profit after allowances and amortisation	738	1,826	428	760	(239)	3,513
Other information:						
Capital expenditure	25	9	3	70	229	336
Depreciation	37	12	2	3	153	207
2012						
Total income <sup>1/</sup>	1,949	2,655	845	1,063	133	6,645
Operating profit before						
allowances and amortisation <sup>1/</sup>	697	1,811	621	872	(51)	3,950
Amortisation of intangible assets	(13)	_	_	(47)	_	(60)
Allowances and impairment		(22)		(2)	(100)	(0-1)
for loans and other assets Operating profit after	(95)	(68)	(2)	(0)	(106)	(271)
allowances and amortisation <sup>1/</sup>	589	1,743	619	825	(157)	3,619
Other information:						
Capital expenditure	26	4	0	52	221	303
Depreciation	34	10	2	3	135	184

Note: 1. Excludes gains from divestment of non-core assets.

S\$ million	Global Consumer/ Private Banking	Global Corporate/ Investment Banking	Global Treasury And Markets	Insurance	Others	Group
<u>4Q13</u>						
Total income	542	707	203	258	(0)	1,710
Operating profit before						
allowances and amortisation	197	489	157	204	(50)	997
Amortisation of intangible assets	(3)	-	-	(12)	-	(15)
Allowances and impairment	(24)	(00)	(4)		(40)	(00)
for loans and other assets	(21)	(26)	(1)	(1)	(19)	(68)
Operating profit after allowances and amortisation	173	463	156	191	(69)	914
Other information:						
Capital expenditure	9	1	1	29	54	94
Depreciation	8	2	0	1	42	53
<u>4Q12</u>						
Total income	507	676	191	299	5	1,678
	001	010	101	200	Ũ	1,010
Operating profit before allowances and amortisation	164	444	128	255	(37)	954
Amortisation of intangible assets	(3)	-+++	120	(12)	(37)	(15)
Write-back/(allowances and impairment)	(0)			()		()
for loans and other assets	(12)	(26)	(1)	0	(29)	(68)
Operating profit after						
allowances and amortisation	149	418	127	243	(66)	871
Other information:						
Capital expenditure	5	2	0	19	55	81
Depreciation	9	3	1	1	36	50
<u>3Q13</u>						
Total income	551	735	137	336	(2)	1,757
Operating profit before						
allowances and amortisation	204	516	88	318	(50)	1,076
Amortisation of intangible assets	(3)	-	-	(12)	-	(15)
Allowances and impairment	(04)		14		(07)	
for loans and other assets Operating profit after	(21)	(45)	(1)	(0)	(27)	(94)
allowances and amortisation	180	471	87	306	(77)	967
Other information:						
Capital expenditure	6	2	0	14	60	82
Depreciation	9	4	1	0	39	53

S\$ million	Global Consumer/ Private Banking	Global Corporate/ Investment Banking	Global Treasury And Markets	Insurance	Others	Group
At 31 December 2013 Segment assets Unallocated assets Elimination Total assets	72,625	118,020	78,812	61,823	17,620	348,900 199 <u>(10,651)</u> 338,448
Segment liabilities Unallocated liabilities Elimination Total liabilities	77,297	101,319	52,351	54,112	33,804	318,883 2,137 (10,651) 310,369
Other information: Gross non-bank loans NPAs	62,196 292	105,455 1,002	1,252 _	49 4	668 6	169,620 1,304
At 31 December 2012 Segment assets Unallocated assets Elimination Total assets	66,779	92,223	67,871	60,617	19,030	306,520 90 (10,667) 295,943
Segment liabilities Unallocated liabilities Elimination Total liabilities	73,837	84,507	48,148	53,226	16,124	275,842 2,067 (10,667) 267,242
Other information: Gross non-bank loans NPAs	55,384 267	86,133 887	1,495	398 3	620 15	144,030 1,172
At 30 September 2013 Segment assets Unallocated assets Elimination Total assets	71,888	109,965	69,131	60,466	18,534	329,984 191 (9,272) 320,903
Segment liabilities Unallocated liabilities Elimination Total liabilities	77,209	91,067	49,236	52,997	30,316	300,825 2,026 (9,272) 293,579
Other information: Gross non-bank loans NPAs	61,053 307	98,655 1,019	1,500	52 4	659 8	161,919 1,338

	20	13	20	12	40	213	40	12	30	213
	S\$ million	%								
Total core income										
Singapore	4,079	62	4,214	63	1,031	60	1,074	64	1,118	64
Malaysia	1,401	21	1,305	20	370	22	329	20	346	20
Indonesia	503	8	466	7	120	7	122	7	132	8
Greater China	385	6	431	7	122	7	95	6	94	5
Other Asia Pacific	155	2	150	2	36	2	39	2	40	2
Rest of the World	98	1	79	1	31	2	19	1	27	1
	6,621	100	6,645	100	1,710	100	1,678	100	1,757	100
Profit before income tax										
Singapore	2,091	59	2,264	62	525	57	547	63	633	64
Malaysia	916	26	812	22	239	26	203	23	222	23
Indonesia	182	5	159	4	40	4	43	5	47	5
Greater China	208	6	264	7	79	9	47	5	48	5
Other Asia Pacific	87	2	94	3	16	2	24	3	10	1
Rest of the World	83	2	53	2	21	2	12	1	20	2
	3,567	100	3,646	100	920	100	876	100	980	100

## PERFORMANCE BY GEOGRAPHICAL SEGMENT

	31 Dec 201	3	31 Dec 201	2	30 Sep 201	3
	S\$ million	%	S\$ million	%	S\$ million	%
Total assets						
Singapore	210,541	62	181,385	61	200,297	63
Malaysia	60,773	18	58,030	20	58,568	18
Indonesia	10,219	3	10,162	3	9,754	3
Greater China	33,022	10	28,083	9	31,388	10
Other Asia Pacific	10,138	3	10,426	4	9,985	3
Rest of the World	13,755	4	7,857	3	10,911	3
	338,448	100	295,943	100	320,903	100

The geographical segment analysis is based on the location where assets or transactions are booked. For 2013, Singapore accounted for 62% of total income and 59% of pre-tax profit, while Malaysia accounted for 21% of total income and 26% of pre-tax profit.

Pre-tax profit for Singapore declined by 8% year-on-year to S\$2.09 billion, from S\$2.26 billion in FY12 as strong interest income and fee income growth were more than offset by lower trading and insurance income and higher expenses. Malaysia's pre-tax profit was S\$916 million, an increase of 13% compared to S\$812 million a year ago, underpinned by higher net interest income and fee income, which more than offset the decline in trading income.

## HALF-YEARLY INCOME AND PROFIT

S\$ million	2013	2012	+/(-)
			%
Total income			
First half year	3,155	3,324	(5)
Second half year	3,466	4,637	(25)
	6,621	7,961	(17)
Profit for the year			
First half year	1,378	1,583	(13)
Second half year	1,592	2,680	(41)
	2,970	4,263	(30)

# AUDITED CONSOLIDATED INCOME STATEMENT

S\$ million	2013	2012	+/(-)®	4Q13 <sup>@</sup>	4Q12 <sup>@</sup>	+/(-)®	3Q13 <sup>@</sup>	+/(-) <sup>@</sup>
			%			%		%
Interest income	6,174	5,968	3	1,634	1,466	12	1,557	5
Interest expense	(2,291)	(2,220)	3	(603)	(545)	11	(579)	4
Net interest income	3,883	3,748	4	1,031	921	12	978	5
Premium income	7,600	6,254	22	2,050	1,838	12	2,110	(3)
Investment income	2,395	4,246	(44)	601	679	(11)	489	23
Net claims, surrenders and annuities Change in life assurance fund	(6,134)	(5,376)	14	(1,340)	(1,260)	6	(2,091)	(36)
contract liabilities	(1,844)	(3,066)	(40)	(734)	(690)	6	115	(738)
Commission and others	(1,418)	(1,366)	4	(412)	(357)	15	(383)	8
Profit from life assurance	599	692	(13)	165	210	(22)	240	(32)
Premium income from general insurance	157	146	8	40	40	1	40	_
Fees and commissions (net)	1,355	1,198	13	341	304	12	352	(3)
Dividends	75	88	(15)	10	6	73	21	(54)
Rental income	67	72	(7)	16	18	(9)	17	(3)
Other income	485	2,017	(76)	107	179	(41)	109	(2)
Non-interest income	2,738	4,213	(35)	679	757	(10)	779	(13)
Total income	6,621	7,961	(17)	1,710	1,678	2	1,757	(3)
Staff costs	(1,715)	(1,650)	4	(415)	(434)	(4)	(433)	(4)
Other operating expenses	(1,069)	(1,045)	2	(298)	(290)	3	(248)	21
Total operating expenses	(2,784)	(2,695)	3	(713)	(724)	(1)	(681)	5
Operating profit before allowances and amortisation	3,837	5,266	(27)	997	954	1	1,076	(7)
anowances and amortisation	3,037	5,200	(27)	997	904	4	1,076	(7)
Amortisation of intangible assets Allowances for loans and	(58)	(60)	(3)	(15)	(15)	(3)	(15)	-
impairment of other assets	(266)	(271)	(2)	(68)	(68)	1	(94)	(28)
Operating profit after allowances								
and amortisation	3,513	4,935	(29)	914	871	5	967	(5)
Share of results of associates								
and joint ventures	54	27	103	6	5	27	13	(57)
Profit before income tax	3,567	4,962	(28)	920	876	5	980	(6)
Income tax expense	(597)	(699)	(14)	(154)	(156)	(2)	(154)	_
Profit for the period	2,970	4,263	(30)	766	720	6	826	(7)
Profit attributable to:								
Equity holders of the Bank	2,768	3,993	(31)	715	663	8	759	(6)
Non-controlling interests	202	270	(25)	51	57	(10)	67	(23)
, i i i i i i i i i i i i i i i i i i i	2,970	4,263	(30)	766	720	6	826	(7)
Earnings per share								
(for the period – cents)								
Basic	78.0	113.1		20.0	17.5		22.0	
Diluted	77.9	112.9		20.0	17.4		22.0	

Note:

1. "@" represents unaudited.

## AUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

S\$ million	2013	2012	+/(-)@	4Q13 <sup>@</sup>	4Q12 <sup>@</sup>	+/(-) <sup>@</sup>	3Q13 <sup>@</sup>	+/(-) <sup>@</sup>
			%	1410		%		%
Profit for the year/period	2,970	4,263	(30)	766	720	6	826	(7)
Other comprehensive income:								
Available-for-sale financial assets	(227)	1 0 1 2	(122)	20	222	(04)	96	(77)
Gains/(losses) for the year/period Reclassification of (gains)/losses	(337)	1,012	(133)	20	323	(94)	86	(77)
to income statement	((	(4.054)		(2)	(10)		(07)	~~~
– on disposal	(132)	(1,351)	90	(3)	(13)	79	(37)	92
<ul> <li>– on impairment</li> </ul>	4	18	(81)	0	3	(93)	3	(95)
Tax on net movements	52	71	(28)	1	(33)	104	(2)	162
Exchange differences on								
translating foreign operations	(343)	(288)	(19)	(68)	(22)	(204)	(269)	75
Defined benefit plans								
remeasurements <sup>1/</sup>	(0)	(8)	100	5	1	228	0	nm
Other comprehensive income								
of associates and joint ventures	3	(0)	nm	3	3	(2)	(1)	692
Total other comprehensive								
income, net of tax	(753)	(546)	(38)	(42)	262	(116)	(220)	81
Total comprehensive income								
for the period, net of tax	2,217	3,717	(40)	724	982	(26)	606	19
Total comprehensive income								
attributable to:								
Equity holders of the Bank	2,069	3,488	(41)	680	913	(25)	572	19
Non-controlling interests	148	229	(35)	44	69	(37)	34	28
	2,217	3,717	(40)	724	982	(26)	606	19

Notes:

1. Item that will not be reclassified to income statement.

2. "@" represents unaudited.

# **AUDITED BALANCE SHEETS**

		GROUP			BANK	
	31 Dec	31 Dec	30 Sep	31 Dec	31 Dec	30 Sep
S\$ million	2013	2012	2013 <sup>@</sup>	2013	2012	2013 <sup>@</sup>
EQUITY						
Attributable to equity holders of the Bank						
Share capital	9,448	9,953	9,434	9,448	9,953	9,434
Capital reserves	418	376	387	94	96	106
Fair value reserves	493	895	478	138	321	153
Revenue reserves	14,756	14,580	14,162	9,645	9,214	8,820
New sector II'm a betan sta	25,115	25,804	24,461	19,325	19,584	18,513
Non-controlling interests Total equity	2,964 28,079	<u>2,897</u> 28,701	2,863 27,324	19,325	19,584	18,513
	20,079	20,701	27,524	19,525	19,004	10,515
LIABILITIES						
Deposits of non-bank customers	195,974	165,139	181,268	142,855	115,325	129,333
Deposits and balances of banks	21,549	25,656	25,381	20,260	21,539	23,127
Due to subsidiaries	_	-	_	6,957	8,258	7,160
Due to associates	168	161	169	155	149	156
Trading portfolio liabilities	897	1,083	968	898	1,083	968
Derivative payables Other liabilities	5,509	5,001	5,069	4,495	4,620	4,165
Current tax	4,250 1,025	4,324 897	4,613 947	1,416 367	1,543 367	1,511 328
Deferred tax	1,025	1,170	1,079	59	65	53
Debt issued	26,702	11,424	21,990	26,914	11,919	22,182
	257,186	214,855	241,484	204,376	164,868	188,983
Life assurance fund liabilities	53,183	52,387	52,095		-	-
Total liabilities	310,369	267,242	293,579	204,376	164,868	188,983
		- ,	,		. ,	/
Total equity and liabilities	338,448	295,943	320,903	223,701	184,452	207,496
ASSETS						
Cash and placements with central banks	19,341	16,397	14,464	12,713	9,382	8,150
Singapore government treasury bills and securities	11,718	13,141	12,372	10,772	11,962	11,538
Other government treasury bills and securities	8,892	9,157	8,925	4,543	6,098	5,203
Placements with and loans to banks	39,573	29,811	35,528	30,821	21,018	27,955
Loans and bills receivable	167,854	142,376	160,158	125,080	104,157	118,502
Debt and equity securities	19,602	14,932	18,801	12,891	9,348	12,433
Assets pledged	2,110	2,056	2,395	1,920	1,946	1,997
Assets held for sale	2	5	1	1	-	0
Derivative receivables	5,194	5,155	5,188	4,195	4,693	4,296
Other assets	3,900	3,845	4,141	1,311	1,148	1,442
Deferred tax	107	43	97	42	26	38
Associates and joint ventures	380	355	357	170	191	145
Subsidiaries	_	-	_	16,295	11,577	12,860
Property, plant and equipment	1,898	1,703	1,881	518	474	507
Investment property	731	878	731	562	565	563
Goodwill and intangible assets	3,741	3,818	3,760	1,867	1,867	1,867
Life assurance fund investment assets	285,043 53,405	243,672 52,271	268,799 52,104	223,701	184,452	207,496
Total assets	338,448	295,943	320,903	223,701	184,452	207,496
	550,440	293,943	320,903	223,701	104,452	207,490
Net Asset Value Per Ordinary Share <sup>@</sup>						
(before valuation surplus – S\$)	6.91	6.68	6.72	5.22	4.86	4.99
OFF-BALANCE SHEET ITEMS						
Contingent liabilities	12,197	9,100	10,613	9,108	6,980	8,196
Commitments	77,043	67,040	77,205	49,498	42,667	49,687
Derivative financial instruments	523,979	560,734	550,510	434,757	481,216	455,037

Note: 1. "@" represents unaudited.

# AUDITED STATEMENT OF CHANGES IN EQUITY - GROUP

For the financial year ended 31 December 2013

			equity holde			Non-	<b>-</b> / ·
S\$ million	Share capital	Capital reserves	Fair value reserves	Revenue reserves	Total	controlling interests	Total equity
Balance at 1 January 2013	9,953	376	895	14,580	25,804	2,897	28,701
Total comprehensive income for the year	-	-	(402)	2,471	2,069	148	2,217
Transactions with owners, recorded directly							
n equity Contributions by and distributions to owners							
Transfers	15	28	-	(43)	-	-	-
Distributions and dividends to non-controlling interests	_	_	_	_	_	(138)	(138
DSP reserve from dividends on						(100)	(100
unvested shares	-	-	-	4	4	-	4 254
Ordinary and preference dividends Redemption of preference shares	_ (500)	_	_	(1,256) (1,000)	(1,256) (1,500)	_	(1,256 (1,500
Share-based staff costs capitalised	(300)	13	_	(1,000)	13	_	13
Share buyback held in treasury	(150)	_	-	-	(150)	-	(150
Shares issued to non-executive directors	1	_	-	-	1	-	1
Shares purchased by DSP Trust	-	(3)	-	-	(3)	-	(3
Shares vested under DSP Scheme Treasury shares transferred/sold	_ 129	40 (36)	_	_	40 93	_	40 93
Fotal contributions by and distributions to	125	(30)			33		30
owners	(505)	42	-	(2,295)	(2,758)	(138)	(2,896
Changes in ownership interests in a subsidiary							
hat does not result in a loss of control Changes in non-controlling interests	_	_	_	(0)	(0)	57	57
Fotal changes in ownership interests in a subsidiary	_		_	(0)	(0)	57	57
**	-						
Balance at 31 December 2013	9,448	418	493	14,756	25,115	2,964	28,079
ncluded: Share of reserves of associates							
and joint ventures	-	-	4	93	97	(5)	92
Balance at 1 January 2012	9,023	279	1,125	12,144	22,571	2,819	25,390
Fotal comprehensive income for the year	· _	_	(230)	3,718	3,488	229	3,717
ransactions with owners, recorded directly			· · · ·				
n equity							
Contributions by and distributions to owners Transfers	5	87		(02)			
Acquisition of a subsidiary	5	- 07	_	(92)	_	- 3	- 3
Distributions and dividends to						5	
non-controlling interests	-	_	_	-	-	(206)	(206
DSP reserve from dividends on							
unvested shares	-	-	-	4	4	-	4 4 7
Ordinary and preference dividends Preference shares issued	1,000	-	-	(1,176)	(1,176) 1,000	_	(1,176 1,000
Preference shares issue expense	(0)	_	_	_	(0)	_	1,000
Share-based staff costs capitalised	(0)	11	_	_	11	_	11
Share buyback held in treasury	(163)	_	_	_	(163)	-	(163
Shares issued to non-executive directors	1	-	_	-	1	-	
Shares purchased by DSP Trust	-	(4)	-	-	(4)	-	(4
Shares vested under DSP Scheme	_	39	-	-	39	-	39
Treasury shares transferred/sold	87	(36)	_	-	51	_	51
Total contributions by and distributions to owners	930	97	_	(1,264)	(237)	(203)	(44(
Changes in ownership interests in subsidiaries							
hat do not result in loss of control							
Changes in non-controlling interests	-	_	_	(18)	(18)	52	34
Total changes in ownership interests in			_	(18)	(18)	52	34
subsidiaries				( )	(·-/		
Subsidiaries	0.052	276	005	11 500	25 004	2 002	20 704
Balance at 31 December 2012	9,953	376	895	14,580	25,804	2,897	28,701
Balance at 31 December 2012 Balance at 31 December 2012 Chare of reserves of associates and joint ventures	9,953	376	<u>895</u> 6	14,580	25,804 51	2,897	28,70 <sup>-</sup> 46

# **STATEMENT OF CHANGES IN EQUITY – GROUP (UNAUDITED)** For the three months ended 31 December 2013

	At	tributable to	o equity holde	ers of the Bar	ık	Non		
S\$ million	Share capital	Capital reserves	Fair value reserves	Revenue reserves	Total	Non- controlling interests	Total equity	
Balance at 1 October 2013	9,434	387	478	14,162	24,461	2,863	27,324	
Total comprehensive income for the period	-	-	15	665	680	44	724	
Transactions with owners, recorded directly in equity Contributions by and distributions to owners Transfers	15	28		(43)				
Dividends and liquidation distribution to non-controlling interests	-	- 20		(43)	_	(0)	(0)	
DSP reserve from dividends on unvested shares	_	_		0	0	(0)	0	
Ordinary and preference dividends	_	_	_	(28)	(28)	_	(28)	
Share-based staff costs capitalised		3		(20)	(20)		3	
Share buyback held in treasury	(3)	-		_	(3)		(3)	
Treasury shares transferred/sold	2	_	_	_	2	_	2	
Total contributions by and distributions to	-				-			
owners	14	31	-	(71)	(26)	(0)	(26)	
Changes in ownership interests in a subsidiary that does not result in a loss of control Changes in non-controlling interests				(0)	(0)	57	57	
Total changes in ownership interests in a		_	_	(0)	(0)	57	57	
subsidiary				(0)	(0)	57	57	
Balance at 31 December 2013	9,448	418	493	14,756	25,115	2,964	28,079	
Included: Share of reserves of associates and joint ventures	_	_	4	93	97	(5)	92	
Balance at 1 October 2012	9,956	329	628	14,045	24,958	2,823	27,781	
Total comprehensive income for the period	_	_	267	646	913	69	982	
Transactions with owners, recorded directly in equity Contributions by and distributions to owners								
Transfers	5	44	_	(49)	_	_	_	
Acquisition of a subsidiary	_	_	_	_	_	3	3	
Distributions and dividends to								
non-controlling interests DSP reserve from dividends on	-	-	-	-	-	0	0	
unvested shares	-	-	-	2	2	-	2	
Ordinary and preference dividends	-	-	-	(65)	(65)	-	(65)	
Share-based staff costs capitalised	-	3	-	-	3	-	3	
Share buyback held in treasury	(14)	-	-	-	(14)	-	(14)	
Treasury shares transferred/sold	6	-	-	-	6	-	6	
Total contributions by and distributions to owners	(3)	47	_	(112)	(68)	3	(65)	
Changes in ownership interests in a subsidiary that does not result in a loss of control						<u>_</u>	-	
Changes in non-controlling interests	-	-	-	1	1	2	3	
Total changes in ownership interests in a subsidiary	_	_	_	1	1	2	3	
Balance at 31 December 2012	9,953	376	895	14,580	25,804	2,897	28,701	
Included: Share of reserves of associates and joint ventures			6	45	51	(5)	46	
	_	_						

# **AUDITED STATEMENT OF CHANGES IN EQUITY – BANK**

For the financial year ended 31 December 2013

S\$ million	Share capital	Capital reserves	Fair value reserves	Revenue reserves	Total equity
Balance at 1 January 2013	9,953	96	321	9,214	19,584
Total comprehensive income for the year	-	-	(183)	2,683	2,500
Transfers	15	(15)	-	_	_
DSP reserve from dividends on unvested shares	-	-	_	4	4
Ordinary and preference dividends	-	-	-	(1,256)	(1,256)
Redemption of preference shares	(500)	-	-	(1,000)	(1,500)
Share-based staff costs capitalised	-	13	-	-	13
Share buyback held in treasury	(150)	-	-	-	(150)
Shares issued to non-executive directors	1	-	-	-	1
Treasury shares transferred/sold	129	_	_	-	129
Balance at 31 December 2013	9,448	94	138	9,645	19,325
Balance at 1 January 2012	9,023	90	510	7,722	17,345
Total comprehensive income for the year	-	-	(189)	2,664	2,475
Transfers	5	(5)	-	-	-
DSP reserve from dividends on unvested shares	-	-	-	4	4
Ordinary and preference dividends	-	-	-	(1,176)	(1,176)
Preference shares issued	1,000	-	-	-	1,000
Preference shares issue expense	(0)	-	-	-	(0)
Share-based staff costs capitalised	-	11	-	-	11
Share buyback held in treasury	(163)	-	-	-	(163)
Shares issued to non-executive directors	1	-	-	-	1
Treasury shares transferred/sold	87	_	_	_	87
Balance at 31 December 2012	9,953	96	321	9,214	19,584

# For the three months ended 31 December 2013 (Unaudited)

S\$ million	Share capital	Capital reserves	Fair value reserves	Revenue reserves	Total equity
Balance at 1 October 2013	9,434	106	153	8,820	18,513
Total comprehensive income for the period	-	-	(15)	853	838
Transfers	15	(15)	_	-	_
DSP reserve from dividends on unvested shares	-	_	-	0	0
Ordinary and preference dividends	-	-	-	(28)	(28)
Share-based staff costs capitalised	-	3	-	_	3
Share buyback held in treasury	(3)	-	-	-	(3)
Treasury shares transferred/sold	2	-	-	-	2
Balance at 31 December 2013	9,448	94	138	9,645	19,325
Balance at 1 October 2012	9,956	98	224	8,923	19,201
Total comprehensive income for the period	-	_	97	354	451
Transfers	5	(5)	_	_	_
DSP reserve from dividends on unvested shares	_	_	_	2	2
Ordinary and preference dividends	-	_	_	(65)	(65)
Share-based staff costs capitalised	-	3	_	_	3
Share buyback held in treasury	(14)	-	_	_	(14)
Treasury shares transferred/sold	6	_	_	_	6
Balance at 31 December 2012	9,953	96	321	9,214	19,584

## AUDITED CONSOLIDATED CASH FLOW STATEMENT

For the financial year ended 31 December 2013

S\$ million	2013	2012	4Q13 <sup>@</sup>	4Q12 <sup>@</sup>
Cash flows from operating activities				
Profit before income tax	3,567	4,962	920	876
Adjustments for non-cash items				
Amortisation of intangible assets	58	60	15	15
Allowances for loans and impairment of other assets	266	271	68	68
Change in fair value for hedging transactions and trading securities	71	(90)	(19)	(42)
Depreciation of property, plant and equipment				
and investment property	207	184	53	50
Net gain on disposal of property, plant and equipment	(2.2)	(2.1)	(10)	
and investment property	(26)	(81)	(18)	(5)
Net gain on disposal of government, debt and equity securities	(133)	(1,351)	(3)	(13)
Net loss on liquidation of a subsidiary	3	-	_	-
Share-based staff costs	13	10	4	3
Share of results of associates and joint ventures	(54)	(27)	(6)	(5)
Items relating to life assurance fund	827	1,000	238	252
Surplus before income tax Surplus transferred from life assurance fund	(598)	(692)	(165)	(210)
Operating profit before change in operating assets and liabilities	4,201	4.246	1.087	989
	4,201	4,240	1,007	303
Change in operating assets and liabilities		· • ·		
Deposits of non-bank customers	30,841	10,574	14,705	7,601
Deposits and balances of banks	(4,107)	4,002	(3,832)	4,415
Derivative payables and other liabilities	568	(960)	112	(664)
Trading portfolio liabilities	(185)	(572)	(70)	1 255
Government securities and treasury bills	1,078 (1,522)	(1,587) 34	662 226	1,355
Trading securities Placements with and loans to banks	(9,091)	(1,811)	(3,815)	(55) 695
Loans and bills receivable	(25,768)	(9,030)	(7,766)	(4,315)
Derivative receivables and other assets	(23,708) 150	(9,030) 612	267	865
Net change in investment assets and liabilities of life assurance fund	(504)	(90)	(230)	296
Cash (used in)/from operating activities	(4,339)	5,418	1,346	11,187
Income tax paid	(531)	(640)	(92)	(182)
Net cash (used in)/from operating activities	(4,870)	4,778	1,254	11,005
Cash flows from investing activities	()	, -		,
Dividends from associates	11	8	11	5
Decrease/(increase) in associates and joint ventures	17	30	(28)	(4)
Net cash outflow from acquisition of a subsidiary	_	(12)	()	(12)
Purchases of debt and equity securities	(11,357)	(5,695)	(3,164)	(1,980)
Purchases of property, plant and equipment and investment property	(336)	(303)	(94)	(82)
Proceeds from disposal of debt and equity securities	7,344	6,707	2,193	1,193
Proceeds from disposal of property, plant and equipment	,-	-, -	,	,
and investment property	36	127	18	14
Net cash (used in)/from investing activities	(4,285)	862	(1,064)	(866)
Cash flows from financing activities				
Changes in non-controlling interests	57	34	57	3
Dividends paid to equity holders of the Bank	(1,256)	(1,173)	(28)	(62)
Distributions and dividends paid to non-controlling interests	(138)	(206)	<b>`</b> (0)	Ó
Issue of subordinated debt	·	1,472	_	_
Redemption of subordinated debt issued	(721)	(385)	-	(385)
Increase/(decrease) in other debt issued	15,993	(2,573)	4,709	(5,588)
Net proceeds from issue of preference shares	_	1,000	-	_
Redemption of preference shares	(1,500)	-	_	-
Proceeds from treasury shares transferred/sold				
under the Bank's employee share schemes	93	51	2	6
Share buyback held in treasury	(150)	(163)	(3)	(14)
Net cash from/(used in) financing activities	12,378	(1,943)	4,737	(6,040)
Net currency translation adjustments	(279)	(197)	(50)	(14)
Net change in cash and cash equivalents	2,944	3,500	4,877	4,085
Cash and cash equivalents at beginning of year/period	16,397	12,897	14,464	12,312

Note: 1. "@" represents unaudited.

## SHARE CAPITAL AND OPTIONS ON SHARES IN THE BANK

The following table shows movements in the issued ordinary shares of the Bank:

Number of Shares	Financial year ended 31 Dec		Three months ended 31 Dec	
	2013	2012	2013	2012
Issued ordinary shares				
Balance at beginning of year/period	3,441,099,691	3,441,043,176	3,441,176,885	3,441,099,691
Shares issued to non-executive directors	77,194	56,515	-	-
Balance at end of year/period	3,441,176,885	3,441,099,691	3,441,176,885	3,441,099,691
Treasury shares				
Balance at beginning of year/period	(10,158,830)	(3,965,793)	(8,418,061)	(9,733,621)
Share buyback	(14,459,000)	(18,242,000)	(320,000)	(1,490,000)
Shares sold/transferred to employees				
pursuant to OCBC Share Option Scheme	7,893,535	6.247.357	224,909	959,423
Shares sold/transferred to employees	1,000,000	0,211,001	,000	000,120
pursuant to OCBC Employee				
Share Purchase Plan	E 170 0E9	1 715 960	145 520	105 269
	5,179,058	1,715,860	145,538	105,368
Shares transferred to DSP Trust pursuant to				
OCBC Deferred Share Plan	3,174,121	4,085,746	-	-
Shares sold for cash	3,502	-	-	-
Balance at end of year/period	(8,367,614)	(10,158,830)	(8,367,614)	(10,158,830)
Total	3,432,809,271	3,430,940,861	3,432,809,271	3,430,940,861

Pursuant to the share purchase mandate approved at the extraordinary general meeting held on 25 April 2013, the Bank purchased a total of 320,000 ordinary shares in the fourth quarter ended 31 December 2013. The ordinary shares were purchased by way of open market acquisitions at prices ranging from S\$10.19 to S\$10.33 per share and the total consideration paid was S\$3,283,653 (including transaction costs).

From 1 October 2013 to 31 December 2013 (both dates inclusive), the Bank utilised 224,909 treasury shares upon the exercise of options by employees of the Group pursuant to the OCBC Share Option Scheme 2001 ("SOS 2001"). As of 31 December 2013, the number of options outstanding under the OCBC SOS 2001 was 32,080,174 (31 December 2012: 30,910,785).

From 1 October 2013 to 31 December 2013 (both dates inclusive), the Bank utilised 145,538 treasury shares upon the exercise of acquisition rights by employees of the Group pursuant to OCBC Employee Share Purchase Plan ("ESPP"). As of 31 December 2013, the number of acquisition rights outstanding under the OCBC ESPP was 13,104,783 (31 December 2012: 12,292,163).

No new preference shares were allotted and issued by the Bank in the fourth quarter ended 31 December 2013.



## **OTHER MATTERS**

- 1. Pursuant to Rule 920(1) of the Listing Manual, the Bank has not obtained a general mandate from shareholders for Interested Party Transactions.
- 2. Pursuant to Rule 704(13) of the Listing Manual, for the financial year ended 31 December 2013, there was no person occupying managerial position in the Bank or in any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the Bank.

## SUBSEQUENT EVENTS

- 1. On 6 January 2014, OCBC Bank announced that it has entered into an exclusivity agreement with the substantial shareholders of Wing Hang Bank, Limited ("Wing Hang Bank") to seek to finalise the terms of a possible general offer by OCBC Bank for all the shares of Wing Hang Bank. The substantial shareholders of Wing Hang Bank will have until 3 March 2014 to seek to finalise the terms of the possible general offer by OCBC Bank.
- 2. On 14 January 2014, OCBC Bank announced that it has entered into an agreement to subscribe for up to 207,545,680 new ordinary shares in Bank of Ningbo Company Limited ("Bank of Ningbo") at a subscription price of RMB8.85 for each new share. The total consideration of approximately RMB1.8 billion or S\$383 million will be funded through internal resources. OCBC Bank's aggregate equity stake in Bank of Ningbo is expected to increase from 15.3% to 20.0% of the enlarged issued capital.

Subject to the fulfilment of certain conditions, the share subscription is expected to be completed in the third quarter of 2014.

The extract of the auditors' report dated 13 February 2014, on the financial statements of Oversea-Chinese Banking Corporation Limited and its subsidiaries for the year ended 31 December 2013, is as follows:



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#### INDEPENDENT AUDITORS' REPORT To The Members Of Oversea-Chinese Banking Corporation Limited

#### Report on the financial statements

We have audited the accompanying financial statements of Oversea-Chinese Banking Corporation Limited (the "Bank") and its subsidiaries (the "Group"), which comprise the balance sheets of the Group and the Bank as at 31 December 2013, the income statements, statements of comprehensive income and statements of changes in equity of the Group and the Bank and cash flow statement of the Group for the year then ended, and a summary of significant accounting policies and other explanatory information, as set out on pages 10 to 133.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act, Chapter 50 ("the Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

#### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

KPMG LLP (Registration No. T08LL1267L) an accounting limited liability partnership registered in Singapore under the Limited Liability Partnership Act (Chapter 163A) and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.



#### Opinion

In our opinion, the consolidated financial statements of the Group and the financial statements of the Bank are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards, including the modification of the requirements of *FRS 39 Financial Instruments: Recognition and Measurement* in respect of loan loss provisioning by Notice to Banks No. 612 'Credit Files, Grading and Provisioning' issued by the Monetary Authority of Singapore, to give a true and fair view of the state of affairs of the Group and of the Bank as at 31 December 2013, the results and changes in equity of the Group and of the Bank and cash flows of the Group for the year ended on that date.

## Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

Huc up

**KPMG LLP** *Public Accountants and Chartered Accountants* 

Singapore 13 February 2014